



INVITATION TO BID

ATTENTION: This is not an order. Read all instructions, terms and conditions carefully.

INVITATION NO.:	KCT-01423
Issue Date:	01/17/2025
Method of Award:	Best Value
Issuing Officer:	Vickie Dillon
Email:	Vickie.Dillon@kctcs.edu
Bids are invited on the following:	Medical Simulation Training Equipment, Software, Supplies & Accessories (System Wide)
SEALED BIDS MUST BE RECEIVED BY: 02/10/2025 by 4:00 PM Eastern Daylight Time	

1. Sealed Bids for furnishing the following will be received by the Procurement to Payment Department, KCTCS, Versailles, Kentucky, until the date and time stated above or in Addenda. **Bid documents must be submitted in a sealed envelope identified with the Invitation to Bid number and the opening/return date on the face of the envelope. FACSIMILE BIDS WILL NOT BE ACCEPTED.**
2. Please quote your single best net price on each item, unless a discount from list price is requested, delivered to the address specified, all transportation charges prepaid. Price shall include delivery to the department address shown on this Invitation. Submission of multiple bids will result in disqualification of both bids.
3. Bids must be firm. Those containing escalator clauses cannot be accepted, unless provided for in Special Conditions. To receive consideration, bids must be made on this form and signed in full. Prices must be based on stated units and extended. Delivery guarantee must be shown. Bids must be filled out in ink or typed and signed in ink.
4. The KCTCS Sales Tax Exemption Number is A-20633. Certificate will be provided upon request. Do Not Quote Sales Tax.

SIGNATURE REQUIRED: This bid cannot be considered valid unless signed and dated by an authorized agent of the bidder. Type or print the information requested in the spaces provided.

THIS AREA MUST BE COMPLETED

DELIVERY TERM: Varies per each order	NAME OF COMPANY	PHONE:
BID FIRM THROUGH:	NO. & STREET	
	FAX:	
PAYMENT TERMS: Net 30 days, no down payments	CITY, STATE & ZIP CODE	
SHIPPING TERMS: FOB DESTINATION	SIGNATURE	DATE:
TYPED OR PRINTED NAME:		
EMAIL:		

In submitting this bid, it is expressly agreed that, upon proper acceptance by Kentucky Community and Technical College System of any or all items bid, a contract shall thereby be created with respect to the items accepted.

BIDS MAY ALSO BE VIEWED AT OUR WEBSITE: <https://systemoffice.kctcs.edu/suppliers/opportunities-to-bid.aspx>
All bids and contracts are subject to General Terms and Conditions of KCTCS. You may download/print a copy of these from our website or you may request a copy be mailed to you by contacting the Issuing Officer in this solicitation.

AUTHENTICATION OF BID AND STATEMENT OF NON-COLLUSION AND NON-CONFLICT OF INTEREST

- I hereby swear (or affirm) under the penalty for false swearing as provided by KRS 523.040:
1. That I am the bidder (if the bidder is an individual), a partner, (if the bidder is a partnership), or an officer or employee of the bidding corporation having authority to sign on its behalf (if the bidder is a corporation);
 2. That the attached bid has been arrived at by the bidder independently and has been submitted without collusion with, and without any agreement, understanding or planned common course of action with, any other vendor of materials, supplies, equipment or services described in the Invitation to Bid, designed to limit independent bidding or competition;
 3. That the contents of the bid or bids have not been communicated by the bidder or its employees or agents to any person not an employee or agent of the bidder or its surety on any bond furnished with the bid or bids and will not be communicated to any such person prior to the official opening of the bid or bids;
 4. That the bidder is legally entitled to enter into contracts with KCTCS and is not in violation of any prohibited conflict of interest, including those prohibited by the provisions of KRS 164.390, 61.096, and 42.990, and;
 5. That I have fully informed myself regarding the accuracy of the statement made above.

NOTICE

1. Any agreement or collusion among bidders or prospective bidders which restrains, tends to restrain, or is reasonably calculated to restrain competition by agreement to bid at a fixed price or to refrain from bidding, or otherwise, is prohibited.
2. Any person who violates any provisions of KRS 45A.325 shall be guilty of a felony and shall be punished by a fine of not less than five thousand dollars nor more than ten thousand dollars, or be imprisoned not less than one year nor more than five years, or both such fine and imprisonment. Any firm, corporation, or association which violates any of the provisions of KRS 45A.325 shall, upon conviction, be fined not less than ten thousand dollars nor more than twenty thousand dollars.

SWORN STATEMENT OF COMPLIANCE WITH CAMPAIGN FINANCE LAWS

In accordance with KRS 45A.110(2), the undersigned hereby swears under penalty of perjury that he/she has not knowingly violated any provision of the campaign finance laws of the Commonwealth of Kentucky and that the award of a contract to a bidder will not violate any provision of the campaign finance laws of the Commonwealth of Kentucky.

CONTRACTOR REPORT OF PRIOR VIOLATIONS OF KRS CHAPTERS 136, 139, 141, 337, 338, 341 & 342

The contractor by signing and submitting a bid on this invitation agrees as required by 45A.485 to submit final determinations of any violations of the provisions of KRS Chapters 136, 139, 141, 337, 338, 341 and 342 that have occurred in the previous five (5) years prior to the award of a contract and agrees to remain in continuous compliance with the provisions of the statutes during the duration of any contract that may be established. Final determinations of violations of these statutes must be provided to KCTCS by the successful contractor prior to the award of a contract.

CERTIFICATION OF NON-SEGREGATED FACILITIES

The contractor, by submitting a bid on this Invitation, certifies that he/she is in compliance with the Code of Federal Regulations, No. 41 CFR 60-1.8(b), that prohibits maintaining segregated facilities.

INSTRUCTIONS TO BIDDERS:

Bidder's response on the following items must include full identification of the item(s) proposed, and be accompanied by descriptive literature, etc., to enable the purchaser to evaluate qualifications of the item(s) proposed as equal to those specified. If applicable, ALL ALTERNATE QUOTATIONS MUST BE ACCOMPANIED BY COMPLETE LITERATURE AND SPECIFICATIONS TO EVALUATE ALTERNATE QUOTE AS EQUAL TO THAT SPECIFIED. Failure to provide sufficient information may be cause for rejection of the Bid.

When a Bidder proposes to furnish the exact item specified, he shall cite, beside the item, or use the Mfg. & Model No. Proposed blank that follows the line item as follows:

1. If bidding the manufacturer and model number specified in this Invitation, write in "AS SPECIFIED".
2. If bidding an alternate model, identify by manufacturer's number and model.
3. If bidding a private label model, identify as private label and show stock number.

1. Introduction

1.1. Purpose of Procurement

The Office of Procurement to Payment Services issues this Invitation to Bid to establish contracts with qualified Suppliers who will provide **MEDICAL SIMULATION TRAINING EQUIPMENT, SOFTWARE, SUPPLIES & ACCESSORIES** for the Kentucky Community & Technical College System (KCTCS).

The Price contracts will cover a multitude of medical simulation equipment, software, accessories and will include installation and training where applicable. The manufacturers listed herein are mostly those that KCTCS has identified where repetitive purchases have been made.

KCTCS anticipates establishing annual contracts with awarded Suppliers for the manufacturers listed in the Form of Proposal. Bidders are to bid on their full manufacturer line, there is not any one specific equipment being requested. Bidders must distribute a minimum of 75% of the manufacturer's medical simulation equipment, software and accessories.

1.2. Extension to Other Campuses & Institutions

The awarded Supplier should be willing to extend the provision of services under the resulting contract to any other public institutions of higher education of the Commonwealth of Kentucky. Such extension will be under terms and conditions substantially the same as those in the resulting contract except that pricing will be negotiated based on then current rates for the specific level of services required. Please check one:

AGREE

DISAGREE

1.3. Background

The Kentucky Community and Technical College System is comprised of 16 colleges and the Kentucky Fire Commission with more than 70 locations statewide. KCTCS colleges change lives by providing accessible and affordable education and training through academic and technical associate degrees; diploma and certificate programs in occupational fields; pre-baccalaureate education; adult, continuing and developmental education; customized training for business and industry; and distance learning. For additional information regarding KCTCS please visit our website at: <http://www.kctcs.edu>

1.4. Overview of the Invitation to Bid Process

The objective of the Invitation to Bid is to select one or more qualified Suppliers (as defined by Section 1.1 "Purpose of the Procurement") to provide the goods and/or services outlined in this Invitation to Bid to KCTCS. This Invitation to Bid process will be conducted to gather and evaluate responses from Suppliers for potential award. All Suppliers are invited to participate by submitting responses, as further defined below. After evaluating all Suppliers' responses received after the opening date of this Bid, the results of the Bid will be posted at the following link (under "Solicitation Results"):

<https://systemoffice.kctcs.edu/suppliers/opportunities-to-bid.aspx>

Suppliers should not assume personal notice will be given regarding the solicitation results.

1.5. Schedule of Events

The schedule of events set out herein represents KCTCS's best estimate of the schedule that will be followed. However, delays to the procurement process may occur which may necessitate adjustments to the proposed schedule. If a component of this schedule, such as the opening date, is delayed, the rest of the schedule may be shifted as appropriate. After the opening of the Invitation to Bid, KCTCS reserves the right to adjust the remainder of the proposed dates, including the dates for evaluation and award on an as needed basis with or without notice.

Description	Date	Time
Release of Invitation to Bid	01/17/2025	N/A
Deadline for written questions sent via email to the Issuing Officer referenced in Section 1.6.	01/27/2025	N/A
Bid Opening Date and Time	02/10/2025	4:00 p.m. ET
Bid Evaluation Completed (estimated)	1 to 3 weeks after opening	N/A

Notice of Award (estimated)	1 to 3 weeks after opening	N/A
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1.6. Issuing Officer

Vickie.Dillon@kctcs.edu

2. Instructions to Suppliers

By submitting a response to the Invitation to Bid, the Supplier is acknowledging that the Supplier:

1. Has read the information and instructions,
2. Agrees to comply with the information and instructions contained herein.

2.1. General Information and Instructions

2.1.1. Restrictions on Communicating with Staff

From the issue date of this Invitation to Bid until the final award is announced (or the Invitation to Bid is officially cancelled), the Issuing Officer named herein, shall be the point of contact throughout the solicitation process. KCTCS reserves the right to reject the response of any Supplier violating this provision. This does not preclude Suppliers who presently hold contracts with KCTCS from communicating with KCTCS individuals regarding existing contracts only, and/or to schedule a site visit.

2.1.2. Submitting Questions

Any explanation desired by a Supplier regarding the meaning or interpretation of the solicitation, specifications, etc., must be requested in writing to the Issuing Officer identified in Section 1.6. **Questions will not be addressed via telephone.** Oral explanations or instructions given before the award of the contract will not be binding. In the event any item, requirement, term or condition of this Invitation to Bid is not clear, or is not according to regulation, it shall be the sole responsibility of the interested prospective Supplier to inquire with the Issuing Officer.

All Suppliers must submit questions by the deadline identified in the Schedule of Events for submitting questions. In order to stay on track of the solicitation timeline, Suppliers are cautioned that KCTCS may not respond to late questions or questions submitted by any other method than as directed by this section.

2.1.3. Section Reserved

2.1.4. Oral Discussions

Potential bidders should clearly understand that any verbal representations made or assumed to be made during any oral discussions held between representatives of potential bidders and any KCTCS employee are not binding on KCTCS.

2.1.5. Right to Request Additional Information

Prior to an award, KCTCS must be assured that the selected Supplier has all of the resources to successfully perform under the contract. This may include, but is not limited to, adequate number of personnel with required skills, availability of appropriate equipment in sufficient quantity to meet the on-going needs of KCTCS, financial resources sufficient to complete performance under the contract, and experience in similar endeavors. If, during the evaluation process, KCTCS is unable to assure itself of the Supplier's ability to perform, if awarded, KCTCS has the option of requesting from the Supplier any information deemed necessary to determine the Supplier's responsibility.

2.1.6. Failing to Comply with Submission Instructions

Responses received after the identified due date and time may not be considered. Responses must be complete in all respects, as required in each section of this Invitation to Bid.

2.1.7. Amend and/or Cancel the Invitation to Bid

KCTCS reserves the right to amend this Invitation to Bid prior to the opening date and time. Amendments will be made in writing and posted as one or more addenda to the KCTCS website. Each Supplier is individually responsible for reviewing addenda and any other posted documents and making any necessary or appropriate changes and/or additions to the Supplier's response. All Suppliers are encouraged to

frequently check the KCTCS website for additional information at the following link:

<https://systemoffice.kctcs.edu/suppliers/opportunities-to-bid.aspx>

KCTCS reserves the right to cancel this Invitation to Bid at any time if it is in the best interest of KCTCS to do so.

2.1.8. Costs for Preparing Responses

Each response should be prepared simply and economically, avoiding the use of elaborate promotional materials beyond those sufficient to provide a complete presentation. The cost for developing the response and participating in the procurement process is the sole responsibility of the Supplier. KCTCS will not provide reimbursement for such costs.

2.1.9. ADA Guidelines

When applicable (e.g. webpages) the Supplier's products and services will be in compliance with current Americans with Disability Act (ADA) requirements including the applicable current ADA Standards for Acceptable Design, Section 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), Section 255 of the Communications Act, as amended and applicable regs.

2.2. Submittal Instructions

Listed below are key action items related to this Invitation to Bid. The Schedule of Events in Section 1.5 identifies the dates and time for these key action items. This portion of the Bid provides instructions regarding the process for reviewing the Bid, preparing a response to the Bid and submitting a response to the Bid.

2.2.1. Invitation to Bid Released

The release of this Invitation to Bid is formally communicated through the posting of this Invitation to Bid on the following websites:

<https://systemoffice.kctcs.edu/suppliers/opportunities-to-bid.aspx>

<https://bidlocker.us/a/kctcs/BidLocker>

2.2.2. Invitation to Bid Review

The Invitation to Bid consists of the following:

1. This document, and
2. Any and all documents provided by KCTCS as attachments to the Bid or links contained within the Bid or its attached documents.

Please carefully review all information contained in the Bid, including all documents available as attachments or available through links. Any difficulty accessing the Invitation to Bid or opening provided links or documents should be reported immediately to:

1. The Issuing Officer (See Section 1.6) and
2. **Bid Locker at info@equityhub.us.**

2.2.3. Submitting a Response

There are two (2 ways) to submit your bid response. (CHOOSE ONLY ONE OPTION)

Option 1 (Electronic): Upload bid packet to Bid Locker.

Suppliers can complete this bid document and upload it, along with any other pertinent documents, to Bid Locker through a web browser. Click on the following link and then click on the Invitation to Bid #KCT-01423.

<https://bidlocker.us/a/kctcs/BidLocker>

No exceptions will be made for delayed submissions including technology issues.

Option 2: Mail or drop off a completed bid packet.

Suppliers must supply the following number of copies of their bid submission:

- 1 hard copy with original signature

Do not bind paper together with an adhesive or mechanism such as a wire, staple, comb, ring or strip.

Sealed Bids will be received in the offices of the Procurement to Payment department **Mondays through Fridays** from 8:00 AM – 4:30 PM EST at the following address:

Kentucky Community and Technical College System
Attn: KCT-**01423**
300 North Main Street
Versailles, Kentucky 40383

All Bids will be time stamped by the KCTCS Procurement to Payment department upon receipt. Bids received after the due date and time will not be evaluated. Bids that are faxed or emailed will be rejected.

3. General Business Requirements

This section contains general business requirements. By submitting a response, the Supplier is certifying its agreement to comply with all of the identified requirements of this section and that all costs for complying with these general business requirements are included in the Supplier's submitted pricing.

3.1. Statement of Manufacturer/Dealer Relationship & Letters of Authorization

The bid response shall include confirmation of Bidder's relationship to either the manufacturer or distributor/dealer, as applicable. Bidder must complete this information in Section 11, Form of Proposal.

If the manufacturer is submitting the bid, the contract is held with the manufacturer, and the manufacturer must ensure KCTCS is provided an updated list of authorized dealers/distributors throughout the term of the contract. (See Section 11, Form of Proposal)

3.2. Authorization to do Business in Kentucky

The awarded Supplier affirms that it is properly authorized under the laws of the Commonwealth of Kentucky to conduct business in this state and will remain in good standing to do business in the Commonwealth of Kentucky for the duration of any contract awarded. The awarded Supplier shall maintain certification of authority to conduct business in the Commonwealth of Kentucky during the term of this Contract. Such registration is obtained from the Secretary of State, who will also provide the certification thereof.

3.3. Personal Information Security

To the extent Supplier receives Personal Information as defined by and in accordance with Kentucky's Personal Information Security and Breach Investigation Procedures and Practices Act, KRS 61.931, 61.932 and 61.933 (the "Act"), Supplier shall secure and protect the Personal Information by, without limitation: (i) complying with all requirements applicable to non-affiliated third parties set forth in the Act; (ii) utilizing security and breach investigation procedures that are appropriate to the nature of the Personal Information disclosed, at least as stringent as KCTCS' and reasonably designed to protect the Personal Information from unauthorized access, use, modification, disclosure, manipulation, or destruction; (iii) notifying KCTCS of a security breach relating to Personal Information in the possession of Supplier or its agents or sub Suppliers within seventy-two (72) hours of discovery of an actual or suspected breach unless the exception set forth in KRS 61.932(2)(b)2 applies and Supplier abides by the requirements set forth in that exception; (iv) cooperating with KCTCS in complying with the response, mitigation, correction, investigation, and notification requirements of the Act, (v) paying all costs of notification, investigation and mitigation in the event of a security breach of Personal Information suffered by Supplier; and (vi) at KCTCS' discretion and direction, handling all administrative functions associated with notification, investigation and mitigation.

Cybersecurity. Supplier shall use commercially reasonable efforts (i) to keep its systems and networks secure (including, but not limited to its e-mail systems) and (ii) to prevent any hacking or data breaches thereof, or other activities that may compromise its systems or networks. Within two (2) business days of the date Supplier discovers or reasonably should have discovered that any of its systems and/or networks have been hacked, breached, or otherwise compromised, Supplier will (a) send KCTCS a written report via e-mail, describing the nature of such activities to permit KCTCS an opportunity to take any necessary preventive measures and (b) use commercially reasonable efforts to respond to the activities on an urgent basis to reduce, stop, or prevent any impact to KCTCS. KCTCS will not be liable for the activities of any third party who hacks, breaches, or compromises Supplier's systems and/or networks, and Supplier understands and agrees that if KCTCS makes an errant payment due to the hacking, breach, or compromised system or network, KCTCS will not be required to re-issue the payment.

3.4. Public Information

KCTCS is subject to disclosure obligations under KRS 61.870 through 61.884 or successor legislation. Information clearly marked “confidential” under this agreement shall be treated as information identified by the Supplier as confidential, trade secret, commercially sensitive information and shall not be disclosed except as provided by law.

3.5. Governing Law

The contract shall be construed according to the laws of the Commonwealth of Kentucky. Any legal proceedings against KCTCS regarding this Invitation to Bid or any resultant contract shall be brought in Commonwealth of Kentucky administrative or judicial forums.

3.6. Freight

All items shall be shipped **FOB Destination**. The Supplier shall be fully responsible for all items while in transit. Any freight claims will be responsibility of the Supplier. Any foreseen damaged shipments may be rejected by the college and immediate notification given to the Supplier.

3.5. Payment

KRS 45.451 to 45.458 require that all bills shall be paid within 30 working days of either the receipt of correct invoice, and receipt of goods or services in satisfactory condition. Down payments or prepayments will not be required by the Supplier on orders. A penalty payment of no more than 1% per month shall be added to the amount due the supplier for each full month that the payment exceeds 30 working days unless the invoice is in dispute.

3.7. Standard Insurance Requirements

Where applicable, the Supplier will furnish to the Procurement to Payment Department Certificates of Insurance that show it has and will maintain all insurance protection (including products liability insurance) at the Supplier's expense.

Minimum liability coverage must be:

Public Liability -Comprehensive General Owners, Landlords and Tenants

Bodily Injury Liability

Each Person \$1,000,000

Each Occurrence \$1,000,000

Aggregate \$3,000,000

Property Damage Liability \$1,000,000

Products Liability

Each Person \$1,000,000

Each Occurrence \$1,000,000

Automobile Liability

Bodily Injury

Each Person \$1,000,000

Each Occurrence \$1,000,000

Personal Injury Liability

Each Person \$1,000,000

Property Damage Liability \$1,000,000

Worker's Compensation Statutory

Employers Liability \$ 500,000

The Kentucky Community and Technical College System must be named as an additional insured in the policy for Comprehensive General Liability. In the event of failure by the Supplier to maintain, in force, insurance coverage acceptable to KCTCS, KCTCS will have the right to terminate this Agreement immediately upon written notice to the Supplier. Copies of the Insurance Certificates are to be furnished to the KCTCS Procurement to Payment Department. Modification of this requirement must be requested in writing with supporting statements, prior to the time of the bid submission.

4. Form of Proposal Factors

The Invitation to Bid contains the requirements and related services that the Supplier must meet. KCTCS has determined that it is best to define its own needs, desired operating objectives, and desired operating environment. KCTCS will not tailor

these needs to fit a particular solution a Supplier may have available; rather, the Suppliers shall propose to meet KCTCS's needs as defined in this Invitation to Bid.

4.1. Alternates

Due to the nature of the solicitation, alternate product is not requested.

4.2. Equipment/Products

Within this solicitation is the list of equipment/products required. All equipment/products proposed and delivered by the awarded Supplier must be "New and Current Model(s)". No used/refurbished equipment, product or demonstrator models will be acceptable. All serial number tags, FCC approval numbers, model numbers, etc. must be affixed on each piece of equipment at the time of delivery. Equipment will be inspected and rejected if these numbers are not affixed or have been altered.

Warranty

The manufacturer's most favorable warranty offered to preferred customers shall apply to all items. A copy of such warranty shall be furnished to KCTCS upon delivery of the equipment or product.

All equipment/products and assemblies of equipment/products offered in response to this Invitation to Bid shall be in full compliance with all current applicable standards established by Federal, State, and Local governments, including, but not limited to OSHA, NFPA 70, NFPA 79, the Kentucky Building Code and all applicable references noted therein.

4.2.1. Equipment Listing Requirements

Equipment that has 3 phase power must be listed and labeled by a nationally recognized testing laboratory (NRTL) or certified by field evaluation and labeled by a third party nationally recognized testing laboratory (NRTL) acceptable to the authority having jurisdiction in Kentucky to certify compliance with applicable codes and safety requirements. If a listing does not exist or third party certification cannot be provided for said equipment, the services of a Professional Engineer licensed in the Commonwealth of Kentucky may also be procured by the awarded Supplier to certify that the equipment has been constructed in accordance with NFPA 79 and UL 508A standards and their references. **All costs associated with required listings or certifications shall be included in the bid price.** Each piece of equipment or assembly of equipment offered in response to this bid shall either be listed and labeled or certified and labeled prior to shipment by the awarded Supplier.

All equipment and assemblies of equipment that use 3 phase power shall be in full compliance with the above referenced listing or certification requirements. If a listing does not exist or third-party certification cannot be provided for said equipment, the services of a Professional Engineer licensed in the Commonwealth of Kentucky may also be procured by the awarded Supplier to certify that the equipment has been constructed in accordance with NFPA 79 and UL 508A standards and their references.

KCTCS approved third party companies:

1. Intertek Testing Services
1950 Evergreen Blvd #100
Duluth, GA 30096
Cindy Overton, 404-797-0900, cindy.overton@intertek.com
2. Eurofins Electrical & Electronics Testing NA, Inc (dba Metlabs)
914 W. Patapsco Avenue
Baltimore, MD 21230
R. Roland Gutzky, Jr., 512-287-2523, roland.gutzky@metlabs.com

4.3. Section Reserved

5. Costs/Pricing

5.1. General Pricing Rules

Each Supplier is required to submit pricing as part of its response. By submitting a response, the Supplier agrees that it has read, understood, and will abide by the following instructions/rules:

1. The submitted pricing must include all costs of performing pursuant to the resulting contract; and

2. Bids containing a minimum order/ship quantity or dollar value, unless otherwise called for in the Invitation to Bid, will be treated as non-responsive and will not be considered for award; and
3. The Supplier is required to provide a percentage discount off published list price.
4. The percentages quoted and listed in the response shall be firm throughout the initial term of the resulting contract, unless otherwise noted in the Invitation to Bid or contract; and
5. All product deliveries will be F.O.B. destination;
6. Responses containing prepayment and/or progress payment requirements will be determined non-responsive; and
7. Responses requiring payment from KCTCS in less than thirty (30) days will be considered non-responsive; and
8. KCTCS is exempt from certain taxes and no provision for such taxes should be included in the Supplier's response.

5.2 Cost Structure

It is the intent of KCTCS to structure the cost format in order to facilitate comparison among all Suppliers and foster competition to obtain the best market pricing. Consequently, KCTCS requires that each Supplier's cost be structured as directed in the Invitation to Bid. Additional alternative cost structures will not be considered.

6. Award

6.1. Method

KCTCS intends to award multiple contracts to responsive and responsible Suppliers, based on Best Value, who meets the terms, conditions, and specifications of this Invitation to Bid.

Best Value - Ranking Approach: with the ranking approach, percentage discount is the measurable criteria component of this solicitation. The Supplier with the most points has the highest ranking. Award is made to the Supplier with the highest ranking. One or more awards will be made for each manufacturer. If there is only one best value response for a manufacturer, the evaluation process will be waived and award may be made to the only responsive, responsible Supplier.

Award will be based on the highest overall points for each manufacturer in section 11, based on the percentage discounts quoted. It is the intent of KCTCS to award up to three (3) contracts per manufacturer. However, KCTCS reserves the right to award more (or less) than 3 if it is in the best interest of KCTCS to do so, in order to meet the various needs of the colleges across the regions.

6.2. Measurable Criteria

Award will be based on the highest overall points for each manufacturer listed. **Bidders must distribute a minimum of 75% of the manufacturer's medical simulation equipment, software and accessories in order to be considered for an award.** KCTCS reserves the right to award multiple contracts for this bid, including awarding multiple contracts per manufacturer.

If you are a distributor/dealer, documentation must be included showing proof of being able to distribute a minimum of 75% of a manufacturer's medical simulation equipment, software and accessories to KCTCS colleges. A letter from the manufacturer with contact information is an example of documented proof.

Each Supplier is responsible for submitting all relevant, factual and correct information with their offer to enable the evaluator to afford each Supplier the maximum score based on the available data submitted by the Supplier. SUPPLIER MUST ENTER PERCENTAGE DISCOUNT DIRECTLY ON THE BID SHEET. If adequate space is not available, the Supplier must attach additional information that clearly cross-references the appropriate location in the solicitation (i.e. page number, paragraph, subject, etc.). Other means of submitting a cost proposal will not be accepted.

How points are allotted to bidders:

- There are four (4) price ranges for each manufacturer and each range is weighed by 25 points each.
 - The bidder with the highest percentage discount for each line (price range) receives the full points assigned for that line.
 - All other bidders will receive 0 points for that line.
 -

• Additional points available:

- **10 points:** Freight/Delivery Charges. If freight is offered at \$0 for all price ranges then ten (10) additional points will be added to the overall score. See section 11, Form of Proposal.

Example:

Manufacturer	price range	points assigned		Bidder SALLY (discount off list price)	points allocated
XYZ	\$0.01 to \$40,000.00	25		15%	25
	\$40,000.01 to \$80,000.00	25		20%	25
	\$80,000.01 to \$120,000.00	25		20%	25
	\$120,000.01 or greater	25		25%	0
					75 points

Manufacturer	price range	points assigned		Bidder JACK (discount off list price)	points allocated
XYZ	\$0.01 to \$40,000.00	25		12%	0
	\$40,000.01 to \$80,000.00	25		15%	0
	\$80,000.01 to \$120,000.00	25		20%	25
	\$120,000.01 or greater	25		27%	25
					50 points

RESULTS: Bidder SALLY wins the award for Manufacturer XYZ

Method of breaking tie bids:

- If there is a tie on the highest percentage discount offered for a specific price range, then the tied bidders get full points each assigned to that line.
- If there is an overall tie on the points awarded for a single manufacturer then the following will occur in order:
 1. KRS 45A.494 Reciprocal preference to be given by public agencies to resident bidders -- List of states -- Administrative regulations. (4) If a procurement determination results in a tie between a resident bidder and a nonresident bidder, preference shall be given to the resident bidder.
 2. Flip of coin, witnessed by at least two KCTCS personnel.

6.3. Selection

KCTCS reserves the right to: (a) reject any and all responses, in whole or in part; (b) request clarifications from Suppliers; and (c) take any other action as permitted by law.

Any contract award(s) resulting from the Invitation to Bid will be made to the lowest, responsive and responsible Supplier(s) meeting all specifications. KCTCS reserves the right to select one or more Suppliers for award and to award all items to one or more Suppliers, individual line items to one or more Suppliers, or subcategories of products/services to one or more Suppliers when to do so is in the best interests of KCTCS.

6.4. Consideration

To be considered for award of a contract, the Supplier must be in good standing with KCTCS System Office regarding past performance. In order to be considered for an award, Supplier cannot have had a contract with KCTCS that was not renewed or terminated early (unless at the Supplier's request) for performance reasons within the previous twelve (12) months (from the bid opening date on this bid event).

6.5. Kentucky Reciprocal Preference Laws

In accordance with KRS 45A.494, a resident bidder of the Commonwealth of Kentucky shall be given a preference against a nonresident bidder. In evaluating proposals, KCTCS will apply a reciprocal preference against a bidder submitting a proposal from a state that grants residency preference equal to the preference given by the state of the nonresident bidder. Resident bidder and nonresident bidder shall be defined in accordance with KRS 45A.494(2) and 45A.494(3), respectively. Any Respondent claiming Kentucky residency status shall submit with its proposal a notarized affidavit affirming that it meets the criteria as set for in the above referenced statute.

6.6. Public Award Notice

The solicitation results will be posted at the link below. No Supplier should assume personal notice of the solicitation results will be provided by KCTCS.

<https://systemoffice.kctcs.edu/suppliers/opportunities-to-bid.aspx>

7. Contract Terms and Conditions

The contract that KCTCS expects to award as a result of this Invitation to Bid will be based upon the Bid, the awarded Supplier's final response as accepted by KCTCS and the contract terms and conditions, which terms and conditions can be downloaded from:

<https://systemoffice.kctcs.edu/suppliers/terms-conditions.aspx>

The awarded Supplier will be responsible for compliance with all applicable Federal, State and Local Laws, Regulations and Mandates. The awarded Supplier shall ensure that all of its employees comply with these Federal, State and Local Laws, Regulations and Mandates.

7.1. Supplier's Terms & Conditions

Responses submitted that include any additional Supplier terms or conditions or contain terms and conditions in conflict with the bid and KCTCS terms and conditions may be deemed non-responsive. Suppliers must refrain from imposing conditions that would modify the terms and conditions of the solicitation or limit the Supplier's liability to KCTCS on the contract awarded on the basis of such Invitation.

Additionally, Suppliers must refrain from electronically modifying the terms within the bid document.

7.2. Contract Term

The initial term of the contract will be for **one (1) year** from the execution date of the contract with **one (1) year renewal periods upon mutual agreement**. Renewal will be accomplished through the issuance of a KCTCS Amendment. In the event that the contract resulting from the award of this Invitation to Bid shall terminate or be likely to terminate prior to the making of an award for a new contract for the identified products and/or services, KCTCS may, with the written consent of the awarded Supplier, extend the contract for such period of time as may be necessary to permit KCTCS's continued supply of the identified products and/or services. The contract may be amended in writing from time to time by mutual consent of the parties. Unless this Invitation to Bid states otherwise, the resulting award of the contract(s) does not guarantee volume or a commitment of funds.

7.3. Contract Termination

The contract resulting from this Invitation to Bid shall be subject to the following termination provisions:

- for default
- for Supplier bankruptcy
- for unavailability of funds
 - KCTCS may terminate the contract at any time if KCTCS determines that funding is no longer available to support this project/enterprise.
- mutual agreement
- otherwise as specifically provided by the contract
- non performance
 - Failure to provide satisfactory quality of service, including, failure to maintain adequate personnel or personnel control, whether arising from labor or service disputes, or otherwise any substantial change in ownership or proprietorship of the Supplier, which in the opinion of KCTCS is not in its best interest, or failure to comply with the terms of this contract.
 - Failure to keep or perform, within the time period set forth herein, or violation of, any of the covenants, conditions, provisions or agreements herein contained.

7.4. 90-Day Probationary Period

The awarded Supplier will be given 90 days from the date of award of contract, to meet and adhere to all terms, specifications and conditions of this contract. Failure to meet the outlined criteria may be cause for cancellation.

7.5. Contract Assignment

The awarded Supplier is prohibited from assigning, transferring or subletting the contract or its rights, title or interest or its power to execute the contract to any other person, company or corporation without written approval of the

authorized personnel of KCTCS. In the event of a change in company ownership, KCTCS reserves the right to re-advertise the contract.

7.6. Subcontracting

If providing services, no part of the service may be subcontracted without prior approval of the authorized personnel of KCTCS, or unless approved in writing prior to the award of the contract.

7.7. Additional Related Products/Services

KCTCS reserves the right to add additional related products/services based on the original offer. Upon mutual consent of KCTCS and the awarded Supplier on pricing, performance, etc., said additional services may be added to the contract. KCTCS reserves the right to remove services to the contract if it is in the best interest of KCTCS to do so.

Requests to add/remove product/services must be submitted in writing to the KCTCS Procurement to Payment department. Any contract changes will be incorporated as a written modification to the contract.

7.8. Contract Non-Exclusion

KCTCS reserves the right to purchase the same or similar product/services from other sources. KCTCS will not limit product/services to that furnished by the awarded Supplier.

7.9. Events Beyond Control

Anything herein to the contrary notwithstanding, KCTCS shall not be liable or responsible for any failure to furnish the services set forth in this Invitation to Bid and the contract, occasioned by strike or other work stoppage, federal, state or local government action, breakdown or failure of apparatus, equipment or machinery employed in supplying services, any temporary stoppage for the repair, improvement, or enlargement thereof, or any act or condition beyond its reasonable control.

8. List of Invitation to Bid Attachments

The following documents make up this Invitation to Bid. Any difficulty locating or accessing the following documents should be immediately reported to the Issuing Officer.

- A. KCTCS Invitation to Bid (this document)

9. Supplier Registration

If applicable and upon award, the **AWARDED BIDDER** must register and/or update their information through the KCTCS Supplier Registration Portal so we may obtain your full contact information for ordering and payment.

10. Special Terms

Medical Simulation Training Equipment, Software, Supplies & Accessories includes, but is not limited to, clinical, surgical, patient, ultrasound and virtual reality simulation, manikins, including high and low fidelity, software, etc. Bidder is required to provide a list of the brands under the specific manufacturer. Do not list brands that are manufactured by another company. (See section 11, Form of Proposal)

10.1. Quotations, Invoicing & Payment

Quotes provided to colleges must include the following:

- a. **KCTCS Contract #**
- b. Clearly stated manufacturer list price and contract discount
- c. Item/product # that matches the price list on file with KCTCS
- d. Any additional educational discounts
- e. Installation & detailed training if applicable
- f. Free freight noted or freight charges included (per contract)
- g. Delivery time
- h. No Supplier terms and conditions that contradict the terms of this contract
- i. Address and email of where to send the PO

Quotes missing the above information will be cause for delay or withdrawal of potential purchase order.

Awarded Supplier is to submit proper invoices to **Accounts.Payable@kctcs.edu**. To avoid delay in payment the following items are to be included on each invoice:

- a. **Purchase order #**

- b. Ship-to-address
- c. Purchase order item/catalog number
- d. Clearly stated item cost
- e. Remit-to-address
- f. Contact information

Payment will be made within 30 days upon successful delivery and receipt of invoice. If invoice does not include all of the above it will cause undue delay in payment.

10.2. Freight, Installation & Training

Installation and training, if applicable, will be negotiated with Supplier at the time of order. Freight is FOB DESTINATION. Unless freight is free, freight will be negotiated with Supplier at the time of order.

10.3. Basis of Price Quotations-Manufacturers Published Price List

The Bidder's response must be on the full line of manufacturer equipment that they distribute.

- a. In addition, during the life of the resultant contract(s), successful Supplier shall inform KCTCS in writing of any new sub-lines or series of product that the manufacturer may have added.
- b. Bidders must distribute a **minimum of 75%** of the manufacturer's medical simulation equipment, software and accessories in order to be considered for an award. KCTCS reserves the right to waive this requirement if it is in the best interest of KCTCS to do so in order to meet the various needs of the colleges across the regions.
- c. Prices must be based on a discount from the manufacturers' published price list(s). Upon notification of award of a price contract, Bidders must provide to KCTCS the manufacturer's published list price information. Price list(s) should be clear and in a searchable electronic format (i.e. PDF, Word, Excel). KCTCS reserves the right to accept other means of price verification if an electronic file is not feasible.
- d. Price Changes: Prices will be based on the manufacturers' published price list and will only be changed as the price list is changed from general distribution. The proposed price changes must be delivered to KCTCS Procurement to Payment Services. This will apply to price changes either plus or minus.
- e. Special Prices during contract term: This Price Contract will not preclude KCTCS from accepting special price considerations when offered by the Supplier due to quantity, seasonal, promotional inducements, or other.
- f. **Originally quoted percentage discounts in Section 11, Form of Proposal, must remain the same throughout the life of the Price Contract.**

10.4. Shipments

- a. Damaged Materials: When an order is received and found damaged, the Supplier will be notified concerning the course of action necessary to resolve the situation. Should replacement materials be required, said material will be replaced within ten (10) working days, unless there is just cause shown that this requirement cannot be met. A notice of disposition for damaged materials will also be required within ten (10) working days, or KCTCS, will dispose of, or return, said materials at their convenience.
- b. Over/Incorrect shipments: It is the responsibility of the Supplier to initial movement of said materials from the premises and send replacement materials within ten (10) working days, unless there is just cause shown that this requirement cannot be met. Failure by KCTCS to receive disposition instructions will result in a collect return shipment to the Supplier.

10.5. Other Services

Other services not specifically listed in this Invitation to Bid will be included in the price contract and negotiated at the time of quote request. Services may include, but are not limited to, extended warranties, preventive maintenance, loaner programs, etc.

11. Form of Proposal

The cost sheet below includes multiple manufacturers for new medical simulation training equipment, software, supplies and accessories. Bidders must provide their percentage (%) discounts from the published manufacturer's price list.

- Bidder does not have to bid on all manufacturers, but Bidder must input a percentage discount on ALL price ranges within a manufacturer to be considered for award (even if discount is 0, then input 0%).
- Bidder percent "range" on one line will not be accepted (i.e. 12-15%).
- When bidding for a specific manufacturer, all questions must be answered (do not leave blank).
- Bidder must be an authorized distributor for Kentucky

There is not any one piece of specific equipment being requested, thus there are not any specifications.

1.

Manufacturer	Points allotted for evaluation purposes	List price range for equipment/software/accessories, etc.	Bidder's percentage discount off list price
3b Scientific	25	\$0.01 to \$40,000.00	%
	25	\$40,000.01 to \$80,000.00	%
	25	\$80,000.01 to \$120,000.00	%
	25	\$120,000.01 or greater	%

1. Freight charge.

Check only one:

_____ Freight is \$0 and will not be included on invoices for the term of contract. (10 points added to overall score)

_____ Freight is NOT \$0 for every order and will be included on invoices.

2. The bid response shall include confirmation of Bidder's relationship with either the manufacturer or distributor, as applicable.

Check only one:

a. _____ I am the **Manufacturer** for the product line(s) on which I am submitting a bid. If awarded a contract from this Invitation to Bid, it is to be held with the manufacturer.

- **Check all that apply. Purchase Order can be issued to:**

_____ Manufacturer; _____ Manufacturer c/o Distributor/Dealer; _____ Distributor/Dealer (direct)

- **List or attach Authorized Dealers/Distributors for Kentucky (enter "None" if not allowable):**

b. _____ I am a **Dealer or Distributor** for the product line(s) on which I am submitting a bid. I am including a Letter of Authorization from the manufacturer showing I am an authorized dealer or distributor for their line.

- a. I currently distribute a minimum of 75% of the manufacturer's medical simulation equipment, software and accessories and have attached documented proof.

Check only one: _____ YES _____ NO

3. Refurbished equipment is included in this contract.

Check only one: _____ YES _____ NO

Refurbished equipment percentage discount off manufacturer price list: _____ %

(This will not be considered as a determination of award)

4. Maintenance Support. Does your company offer ongoing maintenance support for equipment that is purchased?

Check only one: _____ YES _____ NO

Explain if needed: _____

(Cost can be negotiated at the time of order and is not considered as a determination of award)

5. List or attach current brands/lines manufactured by 3b Scientific (do not include brands/lines that are NOT manufactured by 3b Scientific):

6. List any deviations of product/services not included in the above discounts:

2.

Manufacturer	Points allotted for evaluation purposes	List price range for equipment/software/accessories, etc.	Bidder's percentage discount off list price
Echo Healthcare	25	\$0.01 to \$40,000.00	%
	25	\$40,000.01 to \$80,000.00	%
	25	\$80,000.01 to \$120,000.00	%
	25	\$120,000.01 or greater	%

1. **Freight charge.****Check only one:**

_____ Freight is \$0 and will not be included on invoices for the term of contract. (10 points added to overall score)

_____ Freight is NOT \$0 for every order and will be included on invoices.

2. **The bid response shall include confirmation of Bidder's relationship with either the manufacturer or distributor, as applicable.****Check only one:**

c. _____ I am the **Manufacturer** for the product line(s) on which I am submitting a bid. If awarded a contract from this Invitation to Bid, it is to be held with the manufacturer.

- **Check all that apply. Purchase Order can be issued to:**

_____ Manufacturer; _____ Manufacturer c/o Distributor/Dealer; _____ Distributor/Dealer (direct)

- **List or attach Authorized Dealers/Distributors for Kentucky (enter "None" if not allowable):**

d. _____ I am a **Dealer or Distributor** for the product line(s) on which I am submitting a bid. I am including a Letter of Authorization from the manufacturer showing I am an authorized dealer or distributor for their line.

- a. I currently distribute a minimum of 75% of the manufacturer's medical simulation equipment, software and accessories and have attached documented proof.

Check only one: _____ YES _____ NO

3. **Refurbished equipment is included in this contract.**

Check only one: _____ YES _____ NO

Refurbished equipment percentage discount off manufacturer price list: _____ %

(This will not be considered as a determination of award)

4. **Maintenance Support.** Does your company offer ongoing maintenance support for equipment that is purchased?

Check only one: _____ YES _____ NO

Explain if needed: _____

(Cost can be negotiated at the time of order and is not considered as a determination of award)

5. **List or attach current brands/lines manufactured by Echo Healthcare (do not include brands/lines that are NOT manufactured by Echo Healthcare):**

6. **List any deviations of product/services not included in the above discounts:**

3.

Manufacturer	Points allotted for evaluation purposes	List price range for equipment/software/accessories, etc.	Bidder's percentage discount off list price
Elevate Healthcare	25	\$0.01 to \$40,000.00	%
	25	\$40,000.01 to \$80,000.00	%
	25	\$80,000.01 to \$120,000.00	%
	25	\$120,000.01 or greater	%

1. Freight charge.

Check only one:

_____ Freight is \$0 and will not be included on invoices for the term of contract. (10 points added to overall score)

_____ Freight is NOT \$0 for every order and will be included on invoices.

2. The bid response shall include confirmation of Bidder's relationship with either the manufacturer or distributor, as applicable.

Check only one:

e. _____ I am the **Manufacturer** for the product line(s) on which I am submitting a bid. If awarded a contract from this Invitation to Bid, it is to be held with the manufacturer.

o **Check all that apply. Purchase Order can be issued to:**

_____ Manufacturer; _____ Manufacturer c/o Distributor/Dealer; _____ Distributor/Dealer (direct)

o **List or attach Authorized Dealers/Distributors for Kentucky (enter "None" if not allowable):**

f. _____ I am a **Dealer or Distributor** for the product line(s) on which I am submitting a bid. I am including a Letter of Authorization from the manufacturer showing I am an authorized dealer or distributor for their line.

a. I currently distribute a minimum of 75% of the manufacturer's medical simulation equipment, software and accessories and have attached documented proof.

Check only one: _____ YES _____ NO

3. Refurbished equipment is included in this contract.

Check only one: _____ YES _____ NO

Refurbished equipment percentage discount off manufacturer price list: _____ %

(This will not be considered as a determination of award)

4. Maintenance Support. Does your company offer ongoing maintenance support for equipment that is purchased?

Check only one: _____ YES _____ NO

Explain if needed: _____

(Cost can be negotiated at the time of order and is not considered as a determination of award)

5. List or attach current brands/lines manufactured by Elevate Healthcare (do not include brands/lines that are NOT manufactured by Elevate Healthcare):

6. List any deviations of product/services not included in the above discounts:

1. **Freight charge.**
Check only one:
_____ Freight is \$0 and will not be included on invoices for the term of contract. (10 points added to overall score)
_____ Freight is NOT \$0 for every order and will be included on invoices.
2. **The bid response shall include confirmation of Bidder's relationship with either the manufacturer or distributor, as applicable.**
Check only one:
g. _____ I am the **Manufacturer** for the product line(s) on which I am submitting a bid. If awarded a contract from this Invitation to Bid, it is to be held with the manufacturer.
 - o **Check all that apply. Purchase Order can be issued to:**
_____ Manufacturer; _____ Manufacturer c/o Distributor/Dealer; _____ Distributor/Dealer (direct)
 - o **List or attach Authorized Dealers/Distributors for Kentucky (enter "None" if not allowable):**

- h. _____ I am a **Dealer or Distributor** for the product line(s) on which I am submitting a bid. I am including a Letter of Authorization from the manufacturer showing I am an authorized dealer or distributor for their line.
 - a. I currently distribute a minimum of 75% of the manufacturer's medical simulation equipment, software and accessories and have attached documented proof.
Check only one: _____ YES _____ NO
3. **Refurbished equipment is included in this contract.**
Check only one: _____ YES _____ NO
Refurbished equipment percentage discount off manufacturer price list: _____ %
(This will not be considered as a determination of award)
4. **Maintenance Support.** Does your company offer ongoing maintenance support for equipment that is purchased?
Check only one: _____ YES _____ NO
Explain if needed: _____
(Cost can be negotiated at the time of order and is not considered as a determination of award)
5. **List or attach current brands/lines manufactured by Nasco (do not include brands/lines that are NOT manufactured by Nasco):**

6. **List any deviations of product/services not included in the above discounts:**

5.

Manufacturer	Points allotted for evaluation purposes	List price range for equipment/software/accessories, etc.	Bidder's percentage discount off list price
Gaumard Scientific	25	\$0.01 to \$40,000.00	%
	25	\$40,000.01 to \$80,000.00	%
	25	\$80,000.01 to \$120,000.00	%
	25	\$120,000.01 or greater	%

1. Freight charge.**Check only one:**

_____ Freight is \$0 and will not be included on invoices for the term of contract. (10 points added to overall score)

_____ Freight is NOT \$0 for every order and will be included on invoices.

2. The bid response shall include confirmation of Bidder's relationship with either the manufacturer or distributor, as applicable.**Check only one:**

i. _____ I am the **Manufacturer** for the product line(s) on which I am submitting a bid. If awarded a contract from this Invitation to Bid, it is to be held with the manufacturer.

- **Check all that apply. Purchase Order can be issued to:**

_____ Manufacturer; _____ Manufacturer c/o Distributor/Dealer; _____ Distributor/Dealer (direct)

- **List or attach Authorized Dealers/Distributors for Kentucky (enter "None" if not allowable):**

j. _____ I am a **Dealer or Distributor** for the product line(s) on which I am submitting a bid. I am including a Letter of Authorization from the manufacturer showing I am an authorized dealer or distributor for their line.

- a. I currently distribute a minimum of 75% of the manufacturer's medical simulation equipment, software and accessories and have attached documented proof.

Check only one: _____ YES _____ NO

3. Refurbished equipment is included in this contract.

Check only one: _____ YES _____ NO

Refurbished equipment percentage discount off manufacturer price list: _____ %

(This will not be considered as a determination of award)

4. Maintenance Support. Does your company offer ongoing maintenance support for equipment that is purchased?

Check only one: _____ YES _____ NO

Explain if needed: _____

(Cost can be negotiated at the time of order and is not considered as a determination of award)

5. List or attach current brands/lines manufactured by Gaumard Scientific (do not include brands/lines that are NOT manufactured by Gaumard Scientific):

6. List any deviations of product/services not included in the above discounts:

6.

Manufacturer	Points allotted for evaluation purposes	List price range for equipment/software/accessories, etc.	Bidder's percentage discount off list price
Laerdal	25	\$0.01 to \$40,000.00	%
	25	\$40,000.01 to \$80,000.00	%
	25	\$80,000.01 to \$120,000.00	%
	25	\$120,000.01 or greater	%

1. Freight charge.
Check only one:
☐ Freight is \$0 and will not be included on invoices for the term of contract. (10 points added to overall score)
☐ Freight is NOT \$0 for every order and will be included on invoices.

2. The bid response shall include confirmation of Bidder's relationship with either the manufacturer or distributor, as applicable.
Check only one:
k. ☐ I am the **Manufacturer** for the product line(s) on which I am submitting a bid. If awarded a contract from this Invitation to Bid, it is to be held with the manufacturer.
☐ **Check all that apply. Purchase Order can be issued to:**
☐ Manufacturer; ☐ Manufacturer c/o Distributor/Dealer; ☐ Distributor/Dealer (direct)
☐ **List or attach Authorized Dealers/Distributors for Kentucky (enter "None" if not allowable):**

l. ☐ I am a **Dealer or Distributor** for the product line(s) on which I am submitting a bid. I am including a Letter of Authorization from the manufacturer showing I am an authorized dealer or distributor for their line.
a. I currently distribute a minimum of 75% of the manufacturer's medical simulation equipment, software and accessories and have attached documented proof.
Check only one: ☐ YES ☐ NO

3. Refurbished equipment is included in this contract.
Check only one: ☐ YES ☐ NO
Refurbished equipment percentage discount off manufacturer price list: _____ %
(This will not be considered as a determination of award)

4. Maintenance Support. Does your company offer ongoing maintenance support for equipment that is purchased?
Check only one: ☐ YES ☐ NO
Explain if needed: _____
(Cost can be negotiated at the time of order and is not considered as a determination of award)

5. List or attach current brands/lines manufactured by Laerdal (do not include brands/lines that are NOT manufactured by Laerdal):

6. List any deviations of product/services not included in the above discounts:

7.

Manufacturer	Points allotted for evaluation purposes	List price range for equipment/software/accessories, etc.	Bidder's percentage discount off list price
Limbs & Things	25	\$0.01 to \$40,000.00	%
	25	\$40,000.01 to \$80,000.00	%
	25	\$80,000.01 to \$120,000.00	%
	25	\$120,000.01 or greater	%

1. **Freight charge.**
Check only one:
 _____ Freight is \$0 and will not be included on invoices for the term of contract. (10 points added to overall score)
 _____ Freight is NOT \$0 for every order and will be included on invoices.

2. **The bid response shall include confirmation of Bidder's relationship with either the manufacturer or distributor, as applicable.**
Check only one:
 m. _____ I am the **Manufacturer** for the product line(s) on which I am submitting a bid. If awarded a contract from this Invitation to Bid, it is to be held with the manufacturer.
 o **Check all that apply. Purchase Order can be issued to:**
 _____ Manufacturer; _____ Manufacturer c/o Distributor/Dealer; _____ Distributor/Dealer (direct)
 o **List or attach Authorized Dealers/Distributors for Kentucky (enter "None" if not allowable):**

 n. _____ I am a **Dealer or Distributor** for the product line(s) on which I am submitting a bid. I am including a Letter of Authorization from the manufacturer showing I am an authorized dealer or distributor for their line.
 a. I currently distribute a minimum of 75% of the manufacturer's medical simulation equipment, software and accessories and have attached documented proof.
 Check only one: _____ YES _____ NO

3. **Refurbished equipment is included in this contract.**
Check only one: _____ YES _____ NO
 Refurbished equipment percentage discount off manufacturer price list: _____ %
 (This will not be considered as a determination of award)

4. **Maintenance Support.** Does your company offer ongoing maintenance support for equipment that is purchased?
Check only one: _____ YES _____ NO
Explain if needed: _____
 (Cost can be negotiated at the time of order and is not considered as a determination of award)

5. **List or attach current brands/lines manufactured by Limbs & Things (do not include brands/lines that are NOT manufactured by Limbs & Things):**

6. **List any deviations of product/services not included in the above discounts:**

8.

Manufacturer	Points allotted for evaluation purposes	List price range for equipment/software/accessories, etc.	Bidder's percentage discount off list price
Pocket Nurse	25	\$0.01 to \$40,000.00	%
	25	\$40,000.01 to \$80,000.00	%
	25	\$80,000.01 to \$120,000.00	%
	25	\$120,000.01 or greater	%

1. Freight charge.

Check only one:

_____ Freight is \$0 and will not be included on invoices for the term of contract. (10 points added to overall score)

_____ Freight is NOT \$0 for every order and will be included on invoices.

2. The bid response shall include confirmation of Bidder's relationship with either the manufacturer or distributor, as applicable.

Check only one:

o. _____ I am the **Manufacturer** for the product line(s) on which I am submitting a bid. If awarded a contract from this Invitation to Bid, it is to be held with the manufacturer.

o. **Check all that apply. Purchase Order can be issued to:**

_____ Manufacturer; _____ Manufacturer c/o Distributor/Dealer; _____ Distributor/Dealer (direct)

o. **List or attach Authorized Dealers/Distributors for Kentucky (enter "None" if not allowable):**

p. _____ I am a **Dealer or Distributor** for the product line(s) on which I am submitting a bid. I am including a Letter of Authorization from the manufacturer showing I am an authorized dealer or distributor for their line.

a. I currently distribute a minimum of 75% of the manufacturer's medical simulation equipment, software and accessories and have attached documented proof.

Check only one: _____ YES _____ NO

3. Refurbished equipment is included in this contract.

Check only one: _____ YES _____ NO

Refurbished equipment percentage discount off manufacturer price list: _____ %

(This will not be considered as a determination of award)

4. Maintenance Support. Does your company offer ongoing maintenance support for equipment that is purchased?

Check only one: _____ YES _____ NO

Explain if needed: _____

(Cost can be negotiated at the time of order and is not considered as a determination of award)

5. List or attach current brands/lines manufactured by Pocket Nurse (do not include brands/lines that are NOT manufactured by Pocket Nurse):

6. List any deviations of product/services not included in the above discounts:

9.

<u>Manufacturer</u>	<u>Points allotted for evaluation purposes</u>	<u>List price range for equipment/software/accessories, etc.</u>	<u>Bidder's percentage discount off list price</u>
Simumed LLC	25	\$0.01 to \$40,000.00	%
	25	\$40,000.01 to \$80,000.00	%
	25	\$80,000.01 to \$120,000.00	%
	25	\$120,000.01 or greater	%

1. Freight charge.**Check only one:**

_____ Freight is \$0 and will not be included on invoices for the term of contract. (10 points added to overall score)

_____ Freight is NOT \$0 for every order and will be included on invoices.

2. The bid response shall include confirmation of Bidder's relationship with either the manufacturer or distributor, as applicable.**Check only one:**

q. _____ I am the **Manufacturer** for the product line(s) on which I am submitting a bid. If awarded a contract from this Invitation to Bid, it is to be held with the manufacturer.

- **Check all that apply. Purchase Order can be issued to:**

_____ Manufacturer; _____ Manufacturer c/o Distributor/Dealer; _____ Distributor/Dealer (direct)

- **List or attach Authorized Dealers/Distributors for Kentucky (enter "None" if not allowable):**

r. _____ I am a **Dealer or Distributor** for the product line(s) on which I am submitting a bid. I am including a Letter of Authorization from the manufacturer showing I am an authorized dealer or distributor for their line.

- a. I currently distribute a minimum of 75% of the manufacturer's medical simulation equipment, software and accessories and have attached documented proof.

Check only one: _____ YES _____ NO

3. Refurbished equipment is included in this contract.

Check only one: _____ YES _____ NO

Refurbished equipment percentage discount off manufacturer price list: _____ %

(This will not be considered as a determination of award)

4. Maintenance Support. Does your company offer ongoing maintenance support for equipment that is purchased?

Check only one: _____ YES _____ NO

Explain if needed: _____

(Cost can be negotiated at the time of order and is not considered as a determination of award)

5. List or attach current brands/lines manufactured by Simumed LLC (do not include brands/lines that are NOT manufactured by Simumed LLC):

6. List any deviations of product/services not included in the above discounts:

10.

<u>Manufacturer</u>	<u>Points allotted for evaluation purposes</u>	<u>List price range for equipment/software/accessories, etc.</u>	<u>Bidder's percentage discount off list price</u>
Surgical Science	25	\$0.01 to \$40,000.00	%
	25	\$40,000.01 to \$80,000.00	%
	25	\$80,000.01 to \$120,000.00	%
	25	\$120,000.01 or greater	%

1. Freight charge.

Check only one:

- _____ Freight is \$0 and will not be included on invoices for the term of contract. (10 points added to overall score)
 _____ Freight is NOT \$0 for every order and will be included on invoices.

2. The bid response shall include confirmation of Bidder's relationship with either the manufacturer or distributor, as applicable.

Check only one:

- s. _____ I am the **Manufacturer** for the product line(s) on which I am submitting a bid. If awarded a contract from this Invitation to Bid, it is to be held with the manufacturer.

o Check all that apply. Purchase Order can be issued to:

_____ Manufacturer; _____ Manufacturer c/o Distributor/Dealer; _____ Distributor/Dealer (direct)

o List or attach Authorized Dealers/Distributors for Kentucky (enter "None" if not allowable):

- t. _____ I am a **Dealer or Distributor** for the product line(s) on which I am submitting a bid. I am including a Letter of Authorization from the manufacturer showing I am an authorized dealer or distributor for their line.

- a. I currently distribute a minimum of 75% of the manufacturer's medical simulation equipment, software and accessories and have attached documented proof.

Check only one: _____ YES _____ NO

3. Refurbished equipment is included in this contract.

Check only one: _____ YES _____ NO

Refurbished equipment percentage discount off manufacturer price list: _____ %

(This will not be considered as a determination of award)

4. Maintenance Support. Does your company offer ongoing maintenance support for equipment that is purchased?

Check only one: _____ YES _____ NO

Explain if needed: _____

(Cost can be negotiated at the time of order and is not considered as a determination of award)

5. List or attach current brands/lines **manufactured by Surgical Science** (do not include brands/lines that are NOT manufactured by Surgical Science):

6. List any deviations of product/services not included in the above discounts:

11.

Manufacturer	Points allotted for evaluation purposes	List price range for equipment/software/accessories, etc.	Bidder's percentage discount off list price
ViziTech USA	25	\$0.01 to \$40,000.00	%
	25	\$40,000.01 to \$80,000.00	%
	25	\$80,000.01 to \$120,000.00	%
	25	\$120,000.01 or greater	%

1. Freight charge.

Check only one:

_____ Freight is \$0 and will not be included on invoices for the term of contract. (10 points added to overall score)

_____ Freight is NOT \$0 for every order and will be included on invoices.

2. The bid response shall include confirmation of Bidder's relationship with either the manufacturer or distributor, as applicable.

Check only one:

u. _____ I am the **Manufacturer** for the product line(s) on which I am submitting a bid. If awarded a contract from this Invitation to Bid, it is to be held with the manufacturer.

○ **Check all that apply. Purchase Order can be issued to:**

_____ Manufacturer; _____ Manufacturer c/o Distributor/Dealer; _____ Distributor/Dealer (direct)

○ **List or attach Authorized Dealers/Distributors for Kentucky (enter "None" if not allowable):**

v. _____ I am a **Dealer or Distributor** for the product line(s) on which I am submitting a bid. I am including a Letter of Authorization from the manufacturer showing I am an authorized dealer or distributor for their line.

a. I currently distribute a minimum of 75% of the manufacturer's medical simulation equipment, software and accessories and have attached documented proof.

Check only one: _____ YES _____ NO

3. Refurbished equipment is included in this contract.

Check only one: _____ YES _____ NO

Refurbished equipment percentage discount off manufacturer price list: _____ %

(This will not be considered as a determination of award)

4. Maintenance Support. Does your company offer ongoing maintenance support for equipment that is purchased?

Check only one: _____ YES _____ NO

Explain if needed:

(Cost can be negotiated at the time of order and is not considered as a determination of award)

5. List or attach current brands/lines manufactured by Vizitech USA (do not include brands/lines that are NOT manufactured by Vizitech USA):

6. List any deviations of product/services not included in the above discounts:

12. Business Classification

This section is for informational purposes.

Select all that apply (does not apply to publicly traded entities).

<input type="radio"/> Minority Business Enterprise/MBE (please choose one sub-classification at right): <i>Defined as a business at least 51% owned by one or more African-Americans, Hispanics, Native Americans, Asian Pacific Americans, Asian Indian Americans, and other groups as defined by Federal</i>	<input type="radio"/>	<i>Hispanic-American</i>	<input type="radio"/>	<i>African-American</i>
	<input type="radio"/>	<i>Asian-American</i>	<input type="radio"/>	<i>American Indian</i>
	<input type="radio"/>	<i>Other (explain):</i>		
<input type="radio"/> Women-Owned Business Enterprise/WBE <i>Defined as a business at least 51% owned by one or more women.</i>	<input type="radio"/> Disadvantaged Business Enterprise/DBE <i>Defined as a business at least 51% owned by at least one differently-abled, socially, or economically disadvantaged individual as defined by Federal law.</i>			
<input type="radio"/> Veteran Owned Business/VOB <i>Defined as a business at least 51% owned and operated by a service veteran.</i>	<input type="radio"/> Disadvantaged Veteran Owned Business/DVOB <i>Defined as a business at least 51% owned and operated by a service veteran with a service-related disability of at least 10 percent.</i>			
<input type="radio"/> None of the Above	<input type="radio"/> Other (Explain):			

12. Supplier Checklist

Supplier Bid Submission Checklist:	
Supplier is responsible for meeting all bid requirements (including those not listed below):	
YES	NO : Pg. 1 – Invitation to Bid completed & signed
YES	NO : Section 3.1 – If applicable, included authorized dealer/distributor letter
YES	NO : Bidder carries a minimum of 75% of the manufacturer line and has included documented proof.
YES	NO : Per Section 7.1. Supplier did <u>not</u> include their own terms and conditions
YES	NO : Section 11, Form of Proposal completed in its entirety – no incomplete sections
YES	NO : Supplier meets all requirements throughout the Invitation to Bid