

ATTACHMENT A
Example Scoring

Commission: 20 points

BIDDER ABC: 17%

$$17 / 17 = 1.00 \times 20 = 20 \text{ points}$$

BIDDER XYZ: 8%

$$8 / 17 = .47 \times 20 = 9.4 \text{ points}$$

Months in Business: 20 points

BIDDER ABC: 58 months

$$58 / 98 = .59 \times 20 = 11.8$$

BIDDER XYZ: 98 months

$$98 / 98 = 1.00 \times 20 = 20 \text{ points}$$

Menu Pricing: 60 points

LUNCH: 30 points

BIDDER ABC:

Hot dogs = \$2

Hamburger = \$3

Chicken fingers = \$4

Turkey sandwich = \$3

Pastrami sandwich = \$4

Beef burrito = \$5

$$5 + 4 + 3 = 12 / 3 = \$4$$

average price = \$4

BIDDER XYZ:

Hot dogs = \$1.50

Hamburger = \$3.75

Sandwiches = \$2.50

Pizza = \$5

$$5 + 3.75 + 2.50 = \$3.75$$

average price = \$3.75

$$\text{LUNCH - Bidder XYZ: } \$3.75 / \$3.75 = 1.00 \times 30 = 30 \text{ points}$$

$$\text{LUNCH - Bidder ABC: } \$3.75 / \$4.00 = .94 \times 30 = 28.2 \text{ points}$$

BREAKFAST: 30 points

BIDDER ABC:

Egg/sausage or bacon biscuit = \$3

Biscuits/gravy = \$3.50

Bagel = \$3

Waffle = \$4

Cereal/oatmeal = \$3

$$5 + 4 + 3 = 12 / 3 = \$4$$

Average price = \$4

BIDDER XYZ:

Egg/meat biscuit = \$3

Omelet plain = \$2.50

Bagel = \$2.50

Breakfast burrito = \$3.50

$$3.50 + 3 + 2.50 = 9 / 3 = \$3$$

Average price = \$3

$$\text{BREAKFAST - Bidder XYZ: } \$3.00 / \$3.00 = 1.00 \times 30 = 30 \text{ points}$$

$$\text{BREAKFAST - Bidder ABC: } \$3.00 / \$4.00 = .75 \times 30 = 22.5 \text{ points}$$

Menu Selection: Additional points added to final score based on offerings

LUNCH - BIDDER ABC:

- Item 1 name: ___hot dogs_____ 10 points
- Item 2 name: ___hamburgers_____ 10 points
- Item 3 name: ___chicken fingers_____ 10 points
- Item 4 name: ___turkey sandwich_____ 10 points
- Item 5 name: ___pastrami sandwich_____ 10 points
- Item 6 name: ___beef burrito_____ 10 points
- Item 7 name: ___various chips_____ 5 points
- Item 8 name: ___fries_____ 10 points
- Additional: ___fresh fruit, candy bars, nuts___ 10 points

$$\text{LUNCH - BIDDER ABC} = 85 \text{ points}$$

BREAKFAST - BIDDER ABC:

- Item 1 name: ___Egg/sausage biscuit_____ 10 points
- Item 2 name: ___Egg/bacon biscuit_____ 10 points
- Additional: ___Waffle, cereal/oatmeal___ 10 points

BREAKFAST – BIDDER ABC = 30 points

BEVERAGES - BIDDER ABC:

- Cold: Coke, Pepsi, Dr. Pepper, Sprite, Mello Yello, Crush, Diet Coke, Diet Pepsi, Cherry Coke, Minutemaid, Arizona Tea, Orange juice, Water.
 - 40 points
- Hot: Coffee, cappacino, hot tea, hot chocolate
 - 20 points

BEVERAGES – BIDDER ABC = 60 points

Menu Selection: Additional points added to final score based on offerings

LUNCH - BIDDER XYZ:

- Item 1 name: ___hot dogs_____ 10 points
- Item 2 name: ___hamburgers_____ 10 points
- Item 3 name: ___ham sandwiches_____ 10 points
- Item 4 name: ___turkey sandwich_____ 10 points
- Item 5 name: ___roast beef sandwich__ 10 points
- Item 6 name: ___pizza_____ 10 points
- Item 7 name: ___various chips_____ 5 points
- Item 8 name: ___fries_____ 10 points

LUNCH – BIDDER ABC = 75 points

BREAKFAST - BIDDER XYZ:

- Item 1 name: ___Egg/sausage biscuit_____ 10 points
- Item 2 name: ___Egg/bacon biscuit_____ 10 points
- Item 3 name: ___Omelet_____ 10 points
- Item 4 name: ___Breakfast burrito_____ 10 points
- Item 5 name: ___Bagels_____ 10 points

BREAKFAST – BIDDER XYZ = 50 points

BEVERAGES - BIDDER XYZ:

- Cold: Coke, Dr. Sprite, Diet Coke, Cherry Coke, Minutemaid, Arizona Tea, water.
 - 20 points
- Hot: Coffee, hot chocolate
 - 10 points

BEVERAGES – BIDDER XYZ = 30 points

TOTAL SCORE:

BIDDER ABC: $20 + 11.8 + 28.2 + 22.5 + 85 + 30 + 60 = 257.5$

BIDDER XYZ: $9.4 + 20 + 30 + 30 + 75 + 50 + 30 = 244.40$

BIDDER ABC scored the most points with 257.50.